



## FiberSmartz Electronic Sales Order Form (eSOF)



### Intuitive and Collaborative Electronic Sales Order Form Workflow Management

**FiberSmartz Electronic Sales Order Form (eSOF) turns approvals into automated workflows**

eSOF is a web based application to create electronic signed order forms. This web application can replace the manual process of approvals with automated workflows with tasks for the relevant departments getting populated based on a specific condition. The system allows different users to maintain consistency and quality across all products and departments.

**Signed order forms maintained at central repository for easy access**

The system provides concise and improved PDF order forms for customer signatures and all the signed order forms are maintained at a centralized repository used for future forecasting. The system is well versed to integrate with various internal and external applications.

- Signed order forms and history maintained at central repository
- eSOF integrates tightly with the provisioning process
- Collaborative workflow with electronic inputs and approvals saves time
- Reduces sales order form size hugely
- PDF Customer signature is automatically generated

### Benefits of the FiberSmartz Electronic Sales Order Form

- **Intelligent web based electronic order forms:** Provides intelligent web based forms for the creation of Sales Orders with required checks in place for ease of use, minimizing errors and avoiding redundancies.
- **Integrated systems for smooth information flow:** Eliminates re-entering of data by tightly integrating the quotations with eSOF and provisioning process (OSS).
- **Collaborative workflows:** Provides a collaborative workflow driven application that involves electronic approvals and inputs from various departments such as Solution Engineers, Finance and Legal teams.
- **Maintains history of the sales order in a centralized repository:** Provides the Order Desk an electronically approved eSOF with a complete history to significantly reduce the dependency on emails and attachments.
- **Concise and meaningful signed order form for the customer:** Reduces the size and contents of the Sales Order Form that gets printed for customers to 2 pages or less with additional information to be printed as a supplement if needed.
- **Automatic PDF generation for customer signature:** Automatic creation of customer signature-ready PDF with the sales order data.

## Save time with automated creation of Sales Orders

### Key Features

- **Automatic creation of Sales Orders:** Sales Orders are automatically created in an agreeable format when a quotation is finalized and received by the eSOF application
- **Intelligent and easy to use electronic sales order form:** Intuitive electronic sales order form with required checks and validations in place to guide the sales person while filling the form.
- **Automatic workflow creation:** Required workflow tasks are created automatically based on the criteria selected while filling the order form. Respective departments are informed accordingly.
- **eSOF Management:** Creation and modification of Sales Order forms and their related tasks during the eSOF lifecycle.
- **Create custom tasks:** Ability to create custom tasks where and when required during a workflow.
- **Automatic PDF generation for customer signatures:** Ready to sign PDF order form is created for customer's signatures.
- **Workflow Management:** Assign tasks within a workflow and manage their dependencies.
- **Email Notification:** Facility to send email notifications to different users during the eSOF lifecycle.
- **Admin section:** Manages the entire application configurations for different consoles and controls the validation parameters.





Development Center in Chandigarh, India

### About Netsmartz

Netsmartz is a leading software development and business services company with over 430 employees. We have a proven 13 year track record of developing complex solutions for Fiber and Telecom companies. We partner with our clients to develop solutions that increase efficiency, manage risk, and accelerate growth. By applying our deep industry knowledge and technical experience, we help Fiber and Telecom customers build leadership positions in their markets.



Headquarters in Rochester, NY

### Netsmartz Highlights

- Over 400 trained certified engineers
- Process driven methodology for software development
- Extremely fast turnarounds
- Top quality professional certifications
- Long years of experience in developing Telecom solutions

**Need more information or would like to see a demonstration of FiberSmartz?**

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